



Olympic Wire and Equipment, a supplier of products and service to the waste and recycling industries, based out of Newport Beach, Calif., has reached an agreement with Georgia-based IPS Balers, Inc. to become an authorized dealer for the company's Conquest Series and Two-Ram Bale Tie Balers.

Olympic is now the authorized distributor of IPS equipment in California, Nevada and Arizona. The company also provides customers with regular repair maintenance, spare part programs and a program called their "Gold Medal Preventative Maintenance", making it the only IPS distributor to service these models in the western United States.

"We are very proud to establish a relationship with Olympic because they provide full service to their customers which is extremely important to a manufacturer," says Sidney Wildes, president of IPS. "Their reputation and integrity of doing business will bring to IPS the level of confidence we are looking for in a dealer."

The Conquest Series and Two-Ram Bale Tie Balers are well suited for large recycling centers and material recovery facilities (MRFs). The Conquest Series, which consists of dual and single hinge-side balers that are non-shear, can do up to 90 tons per hour of high grade fiber and paper and as much as 45 tons per hour of old corrugated cardboard (OCC). The machine's 72-inch-by-72-inch feed opening allows greater amounts of material to be processed.

IPS's Two-Ram Bale Tie Baler has a patented continuous baling system that prepares and compresses one bale of material while simultaneously tying and ejecting a second. The machine is ideal for high volume plastic, non-ferrous metal, paper and solid waste processing.

Both models feature IPS's patented compression lid that compacts material from the top, eliminating time-consuming shear jams that can hold up production. And both produce dense, export-ready bales of up to 60,000 pounds that maximize space in export containers.

"These 'Bentley of balers' will meet and even surpass the needs of large recycling centers and material recovery facilities for speed, efficiency and productivity," says James Walker, president and CEO of Olympic Wire and Equipment. "Olympic is excited to offer these cutting edge machines that will ultimately boost the bottom lines of western recycling facilities."

